

DO YOU KNOW YOUR COSTS IN STATEMENT OF WORK? WE PROVIDE TRANSPARENCY!

Identify cost-saving potentials through Hays' management of statements of work and improve the efficiency of the entire procurement process by implementing technology. Our goal is to contribute to your projects through professional milestone and change request tracking so that they can be completed without delay. This is how we prevent penalties and improve the end customer's satisfaction to secure your future assignments!

What can you expect from us? **Ensure the success of your project with Hays!**



Hays as SPOC

leads to a workload reduction of the departments and more added value on your side



Cost transparency

The resolution of misclassified spend leads to greater transparency and visibility



Technology introduction

We increase the automation level and reduce process times by implementing a VMS



Monitoring

Our milestone and CR tracking enables adherence to delivery dates, without penalties as a result of delays and high customer satisfaction



Reportings

provide transparency regarding your supplier portfolio and form the basis for higher quality and reliability of supply

Our **MSP** service

- Control of the procurement process of trades by using our 5-phase model tender – contract processing – monitoring – finances – reporting
- Takeover of supplier management to identify the best performing suppliers
- In charge of all administrative tasks during the procurement process e.g. tender management, interview scheduling, onboarding, offboarding, etc.
- Milestone and change request tracking to complete projects in time and prevent penalties
- Management reporting – figures, data, facts for your transparency
- Programme development for the continuous further development of services tailored to your needs

Are you **interested?**

We will be happy to support you!

We support you by preparing comprehensive concepts based on your current challenges! To ensure the success of your project, we will provide you with due diligence analyses, give you detailed advice on your technology options and show you the cost savings of a trade management by Hays!

We look forward to working with you!

